Career Opportunity

Director of Power Services

Location: San Diego County – Work from Home Until Offices Established
Deadline to Apply: September 27, 2020

Who is SDCP?

San Diego Community Power (SDCP) is a new community choice aggregator (CCA) in the San Diego region that will launch electric service starting in 2021. We serve five member cities, with the possibility of growth, making us the second largest CCA in California. Once launched, SDCP will provide electricity for nearly half the electric load in San Diego Gas and Electric’s service territory. SDCP was formed to bring local control and customer choice to San Diego while also providing clean and renewable energy at competitive rates. For more information, please visit our website at www.sdcommunitypower.org.

SDCP is a public agency start-up that is creating a culture of open communication, accountability, and intellectual curiosity. As a small team building a large CCA in California, high levels of trust, collaboration, and a team-player attitude are key. We value transparency, responsiveness, innovation, smart work, and passion for our goals.

What Do We Need?

SDCP is a new and growing organization. We are seeking highly talented and motivated people to join our organization at the ground level. Roles and responsibilities of employees may evolve over time as the organization grows and matures. A start-up mentality, and commitment to community and public service is a must.

In the role of Director of Power Services, we are seeking a strategic thinker and leader with significant experience in the California regulated energy markets. This position will lead wholesale power supply and procurement activities for SDCP, including complex energy procurement and contract transactions, short and long-term portfolio design, integrated resource planning, hedging strategy, and strategically increasing renewable and greenhouse gas-free power resources over time. In addition, the candidate will oversee SDCP’s power scheduling coordination and work with compliance staff on power-related compliance issues. An understanding of and experience in energy market trends and forecasting, as well as future supply realities are a must.

Primary Responsibilities

- Work with consultants, vendors, scheduling coordinator, and management to analyze risk and value around complex transactions and portfolio positions, including power generation and storage, load forecasts and load scheduling, hedging strategies.
- Lead procurement efforts to meet various SDCP objectives and/or compliance requirements including energy hedges, resource adequacy, carbon-free and RPS.
- Lead the preparation of solicitations/requests for offers of energy and capacity products, supplier/developer communications, analytical support during proposal/bid evaluation and contract negotiations.
- Manage the optimization, scheduling, and administration of power supply contracts, including auditing and monitoring contract milestones and deliverables.
Monitor energy market activities, including pricing trends and forward curves related to market energy, renewable energy and capacity.

Manage SDCP’s integrated resource planning activities, including submission of the CPUC’s biennial integrated resource plan compliance filing.

Provide data analysis and support in preparing various other regulatory compliance reports such as California’s Power Source Disclosure Program.

Maintain, or establish, standard operating procedures, protocols, and safeguards to ensure procurement team decision making processes are aligned with agency goals.

Build and manage a power supply team (including consultants) with the design and operation of systems for measuring, monitoring, and reporting financial risk from power supply positions, consistent with SDCP Energy Risk Management and other policies adopted by the Board.

Develop and/or maintain excellent working relationships with market participants, interested parties and associations, regulatory agency staff, SDCP staff/consultants, and stakeholders.

Present in a professional manner to internal and external stakeholders, partners, agencies, and the Board.

Proactively identify and develop strategic and policy direction in consultation with SDCP staff, the Board, and external partners.

**Skills and Abilities**

- **Desired**
  - Strategic thinking and creative portfolio design that maximizes clean power products
  - Management-level experience including budgeting, strategic planning, team building, personnel management, and other administrative duties
  - Strong analytical skills and attention to detail
  - Ability to balance multiple priorities to meet deadlines and escalate key issues
  - Strong work ethic and comfortable taking initiative/working in a fast paced, start-up environment
  - Embrace diverse teams and be highly collaborative

- **Required**
  - Strong interest and previous experience in power markets, portfolio design, pro forma development
  - Experience with all aspects of power contracting, from credit needs to contract negotiation
  - Excellent verbal and written communication skills
  - Excellent organizational, financial, and management skills
  - Strong interpersonal skills
  - Ability to act with integrity, professionalism, and confidentiality
  - Proficient with Microsoft Office Suite, including extensive use of Excel, and Adobe Pro software
  - Knowledge of modern office procedures and practices including correspondence etiquette, and operating modern office equipment, technology, and programs

**Qualifications**
Any combination of education and experience that would provide the knowledge, skills, and abilities listed. A typical way to obtain the required qualifications would be: a bachelor’s degree from an accredited university in business, economics, engineering or related AND six-eight years of progressive experience in electric utility/CCA power procurement, renewable power procurement, or in a closely related field. An advanced degree can replace up to two years of experience.

Our Commitment to Diversity and Inclusion

At SDCP, we value diversity and are committed to creating an inclusive environment for all employees. We represent a diverse customer base and intend to hire employees that reflect our communities. SDCP provides equal employment opportunities to all applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

Salary and Benefits

The salary range for this position is $200,000-$250,000 annually, with exact compensation to be determined by San Diego Community Power, dependent on qualifications and experience. An employee benefits package is in development and will include full health benefits, a 401(a) match program, paid vacation, and sick leave. Until an employee benefits package is established and employees are enrolled, an additional 20% will be added to annual base salary, on a pro-rata monthly basis, and employee will provide for their own benefits independently. This is not a civil service position.

Licenses/Certificates

Possession and continued maintenance of a valid class C California driver’s license, automobile insurance and a safe driving record.

Working Conditions

The position requires typical activities of an office work environment – sitting, standing, computer work, in person and online meeting participation, occasional carrying of objects, and occasional travel locally or by plane, etc. The position occasionally requires lifting and/or moving objects up to 40 pounds. SDCP will make reasonable accommodation of the known physical or mental limitations of a qualified applicant with a disability upon request.

How to Apply

Candidates should send a succinct cover letter and resume with 3 references to careers@sdcommunitypower.org with the position title in the subject line. Resumes will be screened in relation to the criteria outlined in the job description. Candidates deemed to have relevant qualifications will be contacted. The start date for this position is as soon as possible.